

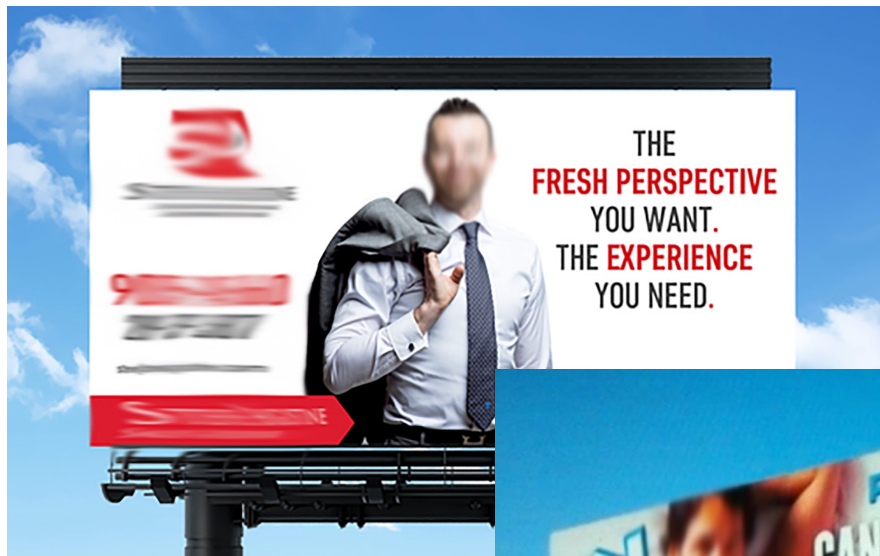


NATIONAL REAL ESTATE  
**ETHICS DAY**<sup>®</sup>  
#NationalEthicsDay

# REALTOR<sup>®</sup> to REALTOR<sup>®</sup> Relationships

Bring Real Estate to a Higher Level.

# What is Professionalism?



**Public**

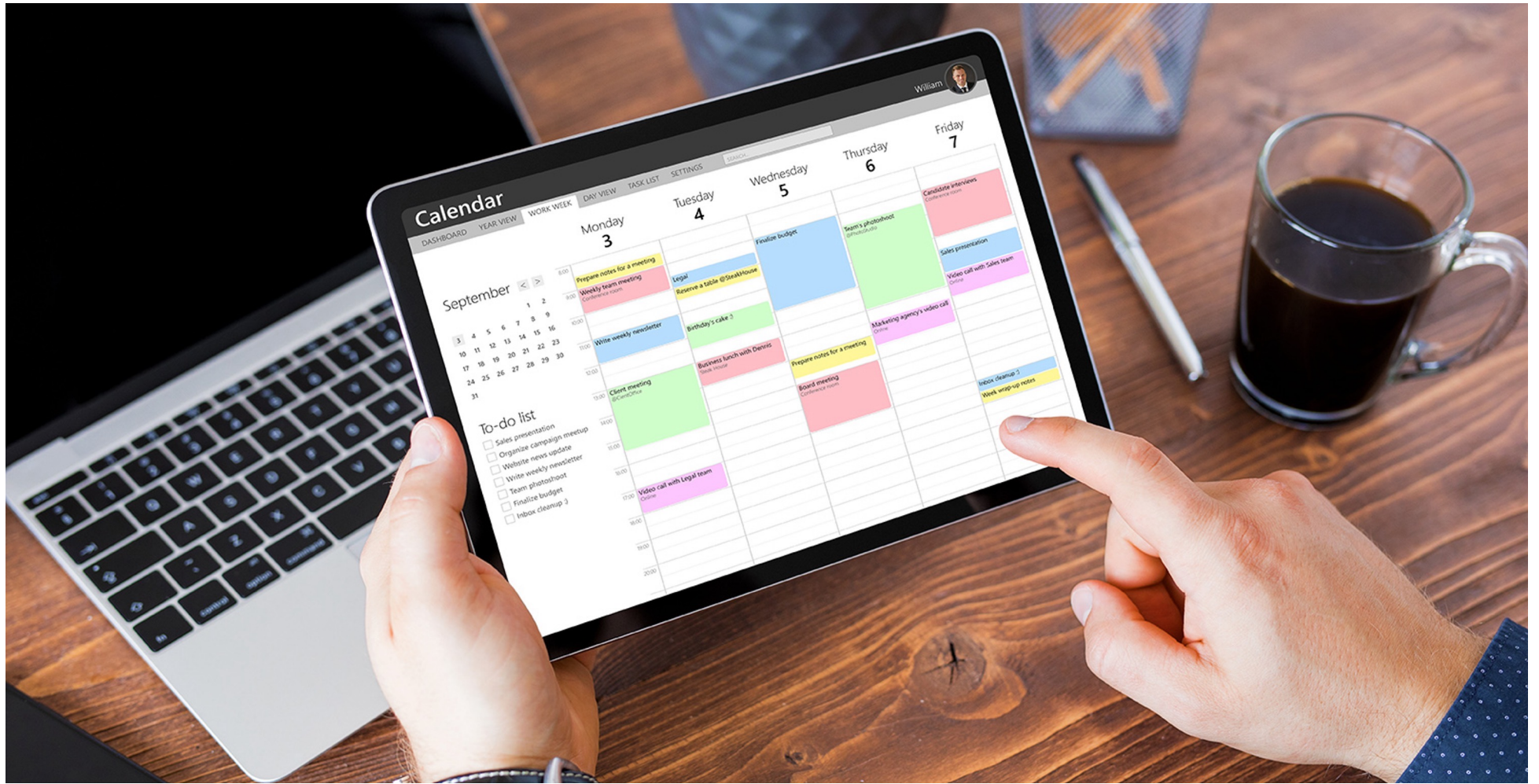
**+**

**Professional**









# Calendar

Monday 3	Tuesday 4	Wednesday 5	Thursday 6	Friday 7
Prepare notes for a meeting Weekly team meeting Write weekly newsletter	Legal Reserve a table @SteakHouse Birthday's cake Business lunch with Dennis	Finalize budget Prepare notes for a meeting Board meeting	Team's photoshoot Marketing agency's video call	Candidate interviews Sales presentation Video call with Sales team Week wrap-up notes

- ### To-do list
- Sales presentation
  - Organize campaign meetup
  - Website news update
  - Write weekly newsletter
  - Team photoshoot
  - Finalize budget
  - Inbox cleanup







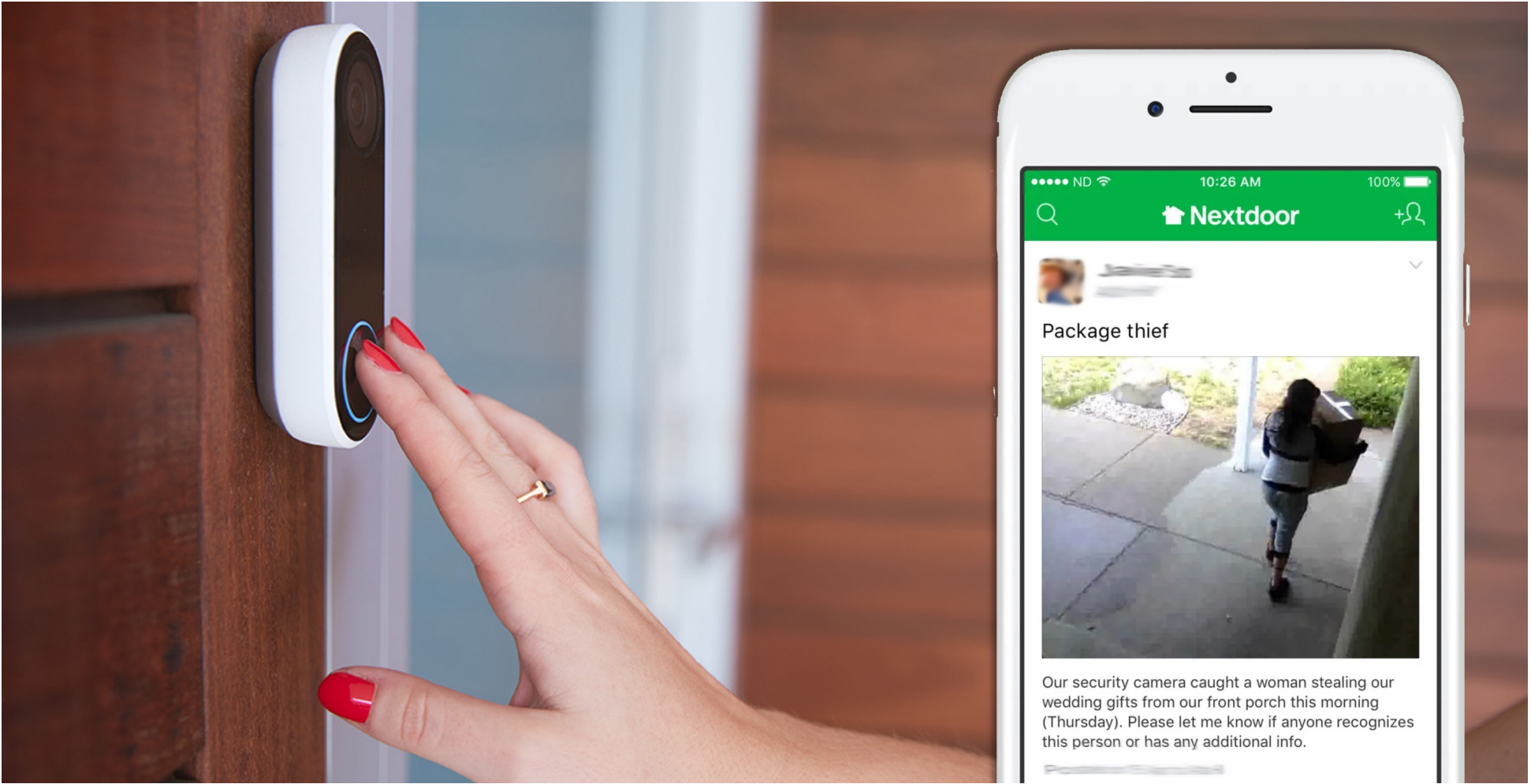
**IF YOU LIKED IT**

**THEN YOU SHOULD HAVE  
PUT IT UNDER AGENCY**















  
**THANK YOU**  
For Removing Your  
Shoes For Us.

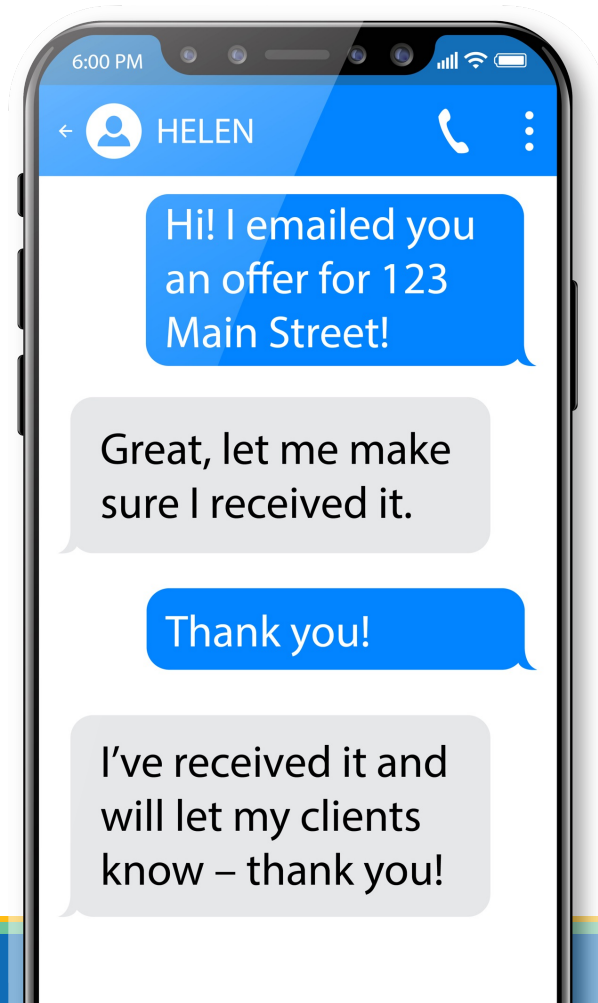












6:00 PM

← HELEN

Hi! I emailed you an offer for 123 Main Street!

Great, let me make sure I received it.

Thank you!

I've received it and will let my clients know – thank you!







TEAM



**Kira Mason**

BHHS Fox & Roach Center  
City-Society Hill

25 recommendations

About Kira Mason 


Real estate is all about relationships, and tending to them with care and authenticity is my passion. I'm the anti-salesperson; with me, you can expect to be guided through the home buying or home selling process rather than pushed or sold to. I hold myself to the highest ethical standards as a member of the National Association of Realtors, so you feeling satisfied and at peace with the decisions you make is of utmost importance to me. As a longtime Philadelphia resident, I love the way this work familiarizes me with every hidden nook of the city. Philadelphia is a fascinating place to practice real estate, with its rich history evident through the layered architecture that is its signature. It's my pleasure to help Philly residents and transplants alike find a place to call home in this dynamic and rapidly-changing urban hub.

Contact details

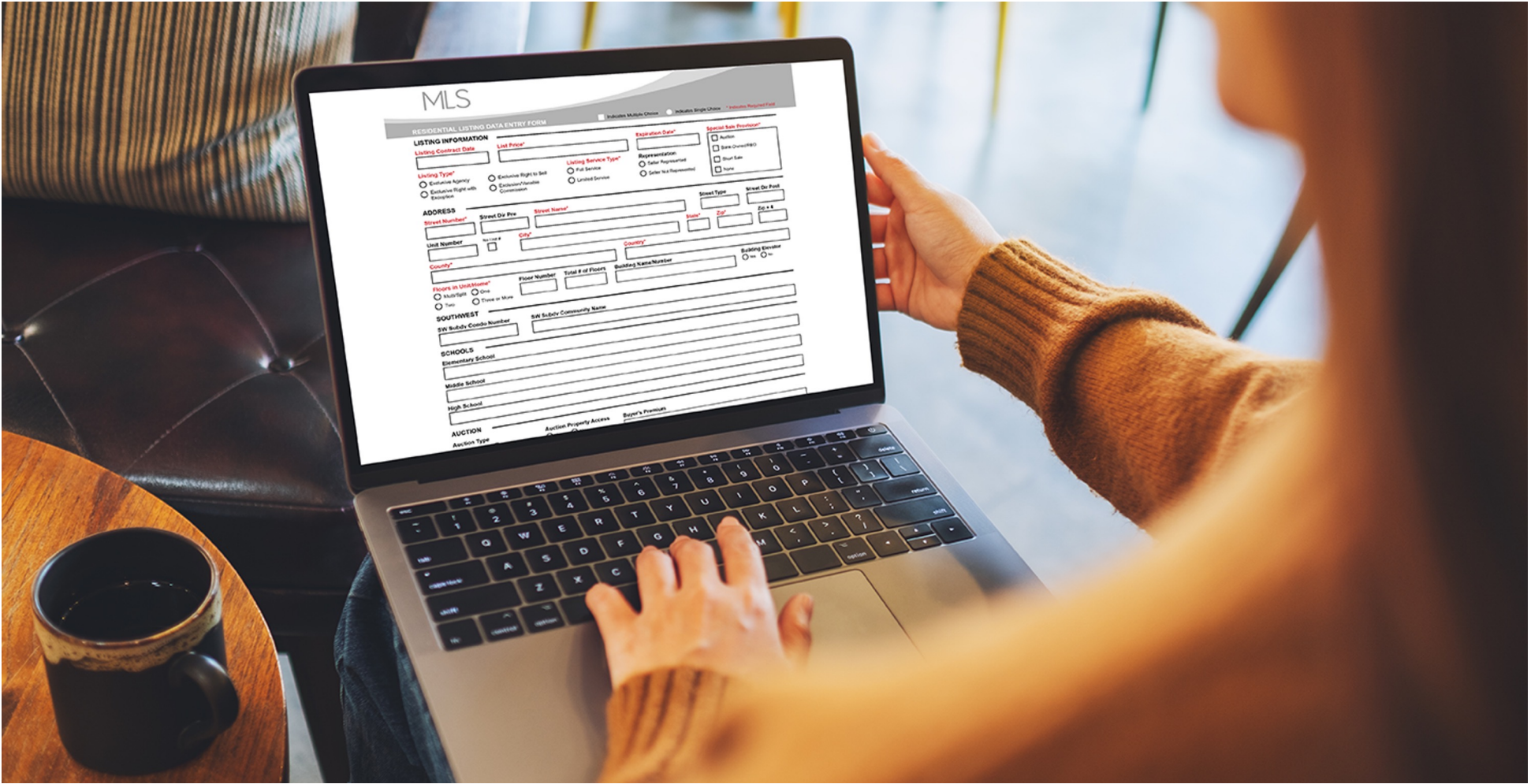
 (267) 312-5954 Mobile

 [Kira Mason website](#)

[Berkshire Hathaway HomeServices - Broker website](#)

 BHHS Fox & Roach Center  
City-Society Hill  
530 Walnut Street, Suite  
480, Philadelphia, PA,  
19106





# MLS

## RESIDENTIAL LISTING DATA ENTRY FORM

### LISTING INFORMATION

Listing Contract Date: \_\_\_\_\_ List Price: \_\_\_\_\_ Expiration Date: \_\_\_\_\_ Special Sale Provision?  Auction  Bank Owned/REO  Short Sale  None

Listing Type?  Exclusive Agency  Exclusive Right to Sell  Exclusive Right with Escrow  Listing Service Type?  Full Service  Limited Service  Seller to Represent  Seller to Represent

ADDRESS

Street Number: \_\_\_\_\_ Street Dir: \_\_\_\_\_ Street Name: \_\_\_\_\_ Street Type: \_\_\_\_\_ Street Dir Post: \_\_\_\_\_

Unit Number: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Country: \_\_\_\_\_

Floor Number: \_\_\_\_\_ Total # of Floors: \_\_\_\_\_ Building Name/Number: \_\_\_\_\_ Building Elevator:  Yes  No

Hours in Unit/Owner?  Full/Year  One  Three or More

SOUTHWEST

SW Subdiv Condo Number: \_\_\_\_\_ SW Subdiv Community Name: \_\_\_\_\_

SCHOOLS

Elementary School: \_\_\_\_\_

Middle School: \_\_\_\_\_

High School: \_\_\_\_\_

AUCTION

Auction Type: \_\_\_\_\_ Auction Property Access: \_\_\_\_\_ Buyer's Premium: \_\_\_\_\_





**If you don't know, say so.**

**It's not what you THINK,  
it's what you KNOW.**

**You're going to be around one another  
more than your clients,  
so think long term.**





Leigh  
BROWN®

THANK YOU!

 leighbrown.com

 leighbrownspeaker

 leighthomasbrown

 @leighbrown

Resources: [NationalEthicsDay.com/participant](https://www.NationalEthicsDay.com/participant)

